SHARP

Simply Smarter Procurement with Sourcewell

Delivering Innovation

Sharp Corporation, a multi-national technology giant based in Osaka, Japan and one of Fortune's Most Admired Companies in 2020, is uniquely positioned to help our customers transform to a smarter workplace.

Our U.S. Business Arm, Sharp Electronics Corporation, is headquartered in Montvale, NJ with a workforce spread across the continental U.S. We market, sell and service business products and solutions that help organizations manage workflow efficiently and increase productivity so they can work smarter.

Smart technologies have simplified our lives at home. We speak to digital assistants and control our environments from our mobile devices. Technology in schools and organizations should be as responsive, and we can help you get there. Sharp products can help increase safety, accelerate collaboration, improve efficiencies, digitize workflows and increase information security.

With our 20+ year history in working with Sourcewell, we understand the unique needs and complexities you face every day. We will provide you with the insight and expertise needed to help you adopt smarter technologies to address your needs today, while continuing to propel your organization in the future.

Overcoming Purchasing Challenges

Simply Smarter Procurement

Cooperative purchasing brings buyers and sellers together efficiently and successfully. Sharp and Sourcewell can help streamline the purchasing process, saving time and money – while satisfying competitive solicitation requirements.

The Sourcewell contract is competitively bid, evaluated and awarded on behalf of Sourcewell's Participating Entities. Members can overcome purchasing challenges, including budget constraints and staff reductions. They can also purchase Sharp products and services at awarded contract pricing utilizing legally vetted contract terms without the time and work effort associated with going out to bid.

Who is Sourcewell?

Sourcewell is a member-focused public cooperative of more than 50,000 participating agencies, including local Government, Educational and Non-Profit organizations, throughout the United States that operates as a public entity under legislative authority. Sharp's contract with Sourcewell offers national volume pricing on Sharp's complete line of award-winning digital multifunction printers, professional displays, AQUOS BOARD® interactive whiteboards and customized software solutions.

Benefits of Sharp's Sourcewell Contract:

- Nationally leveraged volume pricing
- Streamlined bid process helps save time and money
- No-cost, no obligation Sourcewell membership can be completed in minutes
- Competitively Bid—evaluated and awarded on behalf of all Sourcewell participating entities, satisfying the bid process
- Contract process awarded by an authorized government agency (Sourcewell)
- Flexible billing and financing options

Sourcewell

Awarded Contract

Contract # 030321-SEC

Effective: 7/1/2021 - 4/19/2026

🌐 **Learn more about Sourcewell**

🌐 **Sharp's Sourcewell Contract Website**

Sourcewell Contract #030321-SEC |

Efficiency
Stay agile by simplifying your print environment and document processes.

Copiers, Printers and Multifunction Devices

Sharp copiers, printers and multifunction devices deliver powerful performance with stunning image quality and exceptional ease-of-use. Sharp's current models, ranging from 20 pages-per-minute (ppm) to 120ppm, are designed and configured to deliver the workflow solutions that educational environments and organizations require. Models offer exceptional image quality, integrated security and are easy to use and maintain.

Control Print Usage

Shrink your printer count/footprint and costs by implementing eco-friendly printing policies to consume less paper and save on toner. Advanced print management software, such as PaperCut™, can facilitate billing, accounting, secure print release and activity tracking.

Managed Print Services

A dedicated team to manage and analyze your print environment to keep costs low, increase equipment uptime and improve efficiency. Understand your true cost of printing and receive a predictable invoice from a single vendor.

Digitize Documents and Workflow

Stop the paper chase with advanced software that digitizes paperwork, automates manual processes and manages content in one location. This solution makes it possible to increase document accessibility, decrease errors, improve compliance and speed up decision making across teams.

Increase Efficiency and Support

MPS can reduce print spending
up to 30%[1]

Major University
6 Campuses
with controlled print spending

School District
Consolidated
technology and financing

Major City in California
50% Savings
when switching MPS providers [2]

Collaboration
Enhance the way you communicate using state-of-the-art technology.

Collaboration Displays

Increase learning and teamwork by connecting to the **AQUOS BOARD interactive display** with portable devices such as laptops, tablets and smart phones for more effective collaboration while sharing ideas. Share screens and send files to and from mobile devices while collaborating on the responsive touchscreen with up to four people writing at the same time. Sharp's AQUOS BOARD interactive displays can replace traditional blackboards, whiteboards, projectors and flip charts to dramatically improve meeting and educational experiences, as well as business productivity on campus or in the office.

The **Windows collaboration display** from Sharp (WCD) includes a built-in four-microphone array for outstanding audio, 4K camera and wireless casting. The WCD is Skype for Business certified and works seamlessly with Microsoft 365 including Teams. Plug and play using its USB-C connector to quickly display content. Synappx WorkSpaces collects data from the built-in IoT sensor to provide analytics, helping management make informed decisions to optimize meeting spaces.

Professional Displays

Communicate ever-changing information on Ultra-HD Sharp displays, built for 24/7 commercial use and available in a wide range of sizes. What's more, video walls can make a big impact in spacious areas.

Digital Meeting Assistant

Synappx Meeting software connects all components needed to start a meeting with just one click and manages time with the countdown feature. It can disconnect technologies used at the end of the meeting, before you jump into your next one.

Environmental Initiatives

At Sharp, we strive to create both energy-saving and energy-creating products and to strengthen our environmental efforts as an ongoing, company-wide endeavor.

This commitment is demonstrated by our continuous efforts to help prevent pollution, eliminate waste and reduce greenhouse gases to minimize the impact of our present and future activities on the environment.

Toner Recycling Program:
Stop, Drop, Recycle

As part of our commitment to helping preserve the environment, Sharp offers our customers toner recycling for all Sharp consumables that results in zero waste to landfill, including: cartridges, bottles, toner collection containers and drum units.

We encourage customers to recycle their used Sharp toner cartridges in bulk by providing a pre-paid Recycling Kit for their return to our facility. Upon registration, customers will receive a recycling kit that contains 3 pre-addressed collection/shipping cartons. The carton can be conveniently placed in the customer's mailroom or near the copier for easy collection and shipment of up to 10 used cartridges.

On average, each month nine tons of used toner cartridges are kept out of landfills through our recycling efforts.

For more information on our recycling program, please visit sharpusa.com/recycle.

Environmentally Advanced Technologies

- Energy Star® qualified models reduce energy consumption and improve energy efficiency. All current Sharp Multifunction Printers (MFPs) are Energy Star qualified.

- Our MFPs utilize micro-fine toner technology, which offers a lower consumption rate than conventional toners and offers longer replacement intervals.

- A built-in motion sensor automatically detects approaching users and immediately wakes the machine; saving energy when not in use while making it ready for use in seconds.

- Eco-Mode allows customers to define the days and time when the power will be turned off. Additionally, Sharp's Auto Power Management function will automatically shut-off the copier based on usage trends.

- Automatic duplex printing is the default setting when using the default Sharp print driver with standard print media types and sizes, reducing paper consumption.

Industry-leading document and device protection from Sharp helps protect the confidentiality and safeguarding of your assets.

Elevated Security
Stay ahead of malicious intruders with leading-edge security.

Increased Complexity of Today's Security Threats

Organizations of all sizes rely on a vast array of technologies to help make daily activities and communication more efficient. Adoption of new platforms, such as mobile and cloud, can increase the frequency and complexity of security challenges. The more open and intricate these platforms become, the more organizations face constant threats that could put sensitive information at risk.

Information Security is Critical for Education and Government

Sharp Copiers, Printers and Multifunction Devices provide strong information security features that help protect data, as well as auditing features to facilitate compliance with industry mandates.

- Education Institutions can meet the requirements of the Family Educational Rights and Privacy Act (FERPA), to protect student education records.

- Government Organizations can meet the strict security requirements of ISO 15408/Common Criteria with comprehensive security features such as data encryption, End-of-Lease feature, administrator logs and more.

Security-First Copiers and Printers

Stay ahead of malicious intruders with leading-edge security features.

- Firmware attack prevention and recovery

- Whitelisting capability

- Confidential printing

- Active Directory trusted device status

- End-of-lease feature to erase data upon return

Sourcewell Contract #030321-SEC |

Start your journey to simply smarter procurement.

Contact us for more information:

1. How to Select a Managed Print Services Provider, Gartner, 2018,

2. Comprehensive Approach to Communication Gives Community Health Network and Edge, Case Study, https://www.sharp-sbs.com/portals/1/docs/Case_Study_Community_Health_Network.pdf

All screen images are simulated. Design and specifications are subject to change without prior notice.

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